Winnebago Mental Health Institute Butler Ave at Sherman Ave Winnebago, WI 54985-0009 (920) 235-4910

Type: State County:

Lake Winnebago (3) Control: Analysis Area: State

Winnebago

**Fiscal Year:** 07/01/00 to 06/30/01 Volume Group: 1

|  | [       | FY 2001 v | rs. 2000 |
|--|---------|-----------|----------|
| Selected Utilization Statistics        | FY 2001 | FY 2000   | Ratio    |
| Occupancy Rate (%)                     |         |           |          |
| Psychiatric                            | 94.6%   | 92.3%     | 1.03     |
| Alcoholism/chemical dependency         | 84.0%   | 86.5%     | 0.97     |
| Total hospital                         | 93.2%   | 91.5%     | 1.02     |
| Average Census (Patients)              | į       |           |          |
| Psychiatric                            | 94.6    | 92.3      | 1.03     |
| Alcoholism/chemical dependency         | 84.0    | 86.5      | 1.03     |
| Total hospital                         | 278.7   | 273.7     | -        |
| Average Length of Stay (Days)          | į       |           |          |
| Psychiatric                            | 86.0    | 109.5     | 0.79     |
| Alcoholism/chemical dependency         | 112.5   | 104.7     | 1.07     |
| Total hospital                         | 99.0    | 113.7     | 0.87     |
| Outpatient Visits                      | į       |           |          |
| Non-emergency visits                   | 0 [     | 0         | -        |
| Emergency visits                       | o j     | 0         | -        |
| Full-time Equivalents (FTEs)           | į       |           |          |
| Administrators                         | 13.0    | 56.5      | 0.23     |
| Nurses, licensed                       | 89.9    | 91.0      | 0.99     |
| Physical therapists                    | 0.5     | 1.0       | 0.50     |
| Occupational therapists                | 28.6    | 29.0      | 0.98     |
| All other personnel                    | 312.9   | 279.5     | 1.12     |
| Total FTEs                             | 658.0   | 640.5     | 1.03     |
| FTEs per 100 Patient Census (Adjusted) | į       |           |          |
| Administrators                         | 4.7     | 20.6      | 0.23     |
| Nurses, licensed                       | 32.2    | 33.2      | 0.97     |
| Physical therapists                    | 0.2     | 0.4       | 0.49     |
| Occupational therapists                | 10.2    | 10.6      | 0.97     |
| All other personnel                    | 112.2   | 102.1     | 1.10     |
| Total FTEs                             | 235.9   | 234.0     | 1.01     |

## Total Hospital:

Beds set up and staffed 299 Discharges 1,028 Inpatient days 101,724

## Contract with:

Health maintenance organization (HMO) No Preferred Provider organization (PPO) No

## Inpatient Service Area

| Inpatient Service Area              | Level of<br>Service* | Beds Set Up and<br>Staffed 06/30/01 | Discharges and<br>Transfers** | Patient Days<br>of Care | Occupancy<br>Rate (%) | Average Census (Patients) | Average Length of Stay (Days) |
|-------------------------------------|----------------------|-------------------------------------|-------------------------------|-------------------------|-----------------------|---------------------------|-------------------------------|
| General Medical-Surgical:           |                      |                                     |                               |                         |                       |                           |                               |
| Adult medical-surgical, acute       | 4                    | 0                                   | 0                             | 0                       | _                     | -                         | _                             |
| Orthopedic                          | 4                    | 0                                   | 0                             | 0                       | _                     | -                         | -                             |
| Rehab. and physical medicine        | 4                    | 0                                   | 0                             | 0                       | -                     | -                         | -                             |
| Hospice                             | 5                    | 0                                   | 0                             | 0                       | -                     | _                         | -                             |
| Acute long term care                | 5                    | 0                                   | 0                             | 0                       | -                     | _                         | -                             |
| Other acute                         | 5                    | 0                                   | 0                             | 0                       | -                     | _                         | -                             |
| Pediatric, acute                    | 5                    | 0                                   | 0                             | 0                       | -                     | _                         | -                             |
| Obstetrics                          | 5                    | 0                                   | 0                             | 0                       | _                     | -                         | -                             |
| Psychiatric                         | 1                    | 259                                 | 1,040                         | 89,460                  | 94.6%                 | 245.1                     | 86.0                          |
| Alcoholism/chemical dependency      | 1                    | 40                                  | 109                           | 12,264                  | 84.0%                 | 33.6                      | 113                           |
| ICU/CCU:                            |                      |                                     |                               |                         |                       |                           |                               |
| Medical-surgical intensive care     | 4                    | 0                                   | 0                             | 0                       | -                     | _                         | -                             |
| Cardiac intensive care              | 5                    | 0                                   | 0                             | 0                       | -                     | -                         | -                             |
| Pediatric intensive care            | 5                    | 0                                   | 0                             | 0                       | -                     | _                         | -                             |
| Burn care                           | 5                    | 0                                   | 0                             | 0                       | -                     | -                         | -                             |
| Mixed intensive care                | 5                    | 0                                   | 0                             | 0                       | -                     | _                         | -                             |
| Step-down (special care)            | 5                    | 0                                   | 0                             | 0                       | -                     | _                         | -                             |
| Neonatal intensive/intermediate car | re 5                 | 0                                   | 0                             | 0                       | -                     | _                         | -                             |
| Other intensive care                | 5                    | 0                                   | 0                             | 0                       | -                     | -                         | -                             |
| Subacute care                       | 5                    | 0                                   | 0                             | 0                       | -                     | -                         | -                             |
| Other inpatient                     | 5                    | 0                                   | 0                             | 0                       | -                     | -                         | -                             |

Note: data should be used only in rows; do not summarize columns.

<sup>\*\*</sup> Transfers, which may be estimated, refer only to those between units.

| Occupation                         | Number<br>Full-Time | Number<br>Part-Time | Number<br>FTE | Occupation                            | Number<br>Full-Time | Number<br>Part-Time | Number<br>FTE |
|------------------------------------|---------------------|---------------------|---------------|---------------------------------------|---------------------|---------------------|---------------|
| Administrators/asst. administrator | s 13                | 0                   | 13.0          | Radiological services personnel       | 1                   | 0                   | 1.0           |
| Physicians and dentists            | 16                  | 7                   | 19.3          | Occupational therapists               | 12                  | 3                   | 14.1          |
| Medical and dental residents       | 1                   | 0                   | 1.0           | Occupational therapy assistants/aides | 13                  | 3                   | 14.5          |
| Registered nurses                  | 79                  | 19                  | 88.9          | Physical therapists                   | 0                   | 1                   | 0.5           |
| Certified nurse midwives           | 0                   | 0                   | 0.0           | Physical therapy assistants/aides     | 0                   | 0                   | 0.0           |
| Licensed practical nurses          | 1                   | 0                   | 1.0           | Recreational therapists               | 14                  | 1                   | 14.5          |
| Ancillary nursing personnel        | 232                 | 20                  | 242.2         | Psychologists                         | 11                  | 1                   | 11.5          |
| Physician assistants               | 0                   | 0                   | 0.0           | Social workers                        | 24                  | 2                   | 25.6          |
| Nurse Practitioners                | 0                   | 0                   | 0.0           | All other health professionals        | 11                  | 0                   | 11.0          |
| Medical records personnel          | 5                   | 0                   | 5.0           | All other personnel                   | 184                 | 7                   | 186.5         |
| Pharmacy personnel                 | 5                   | 1                   | 5.5           |                                       |                     |                     |               |
| Clinical laboratory personnel      | 3                   | 0                   | 3.0           | TOTAL                                 | 625                 | 65                  | 658.0         |

<sup>\* 1=</sup>Provided-Distinct Unit, 2=Provided-Not Distinct Unit, 3=Available in Network, 4=Contracted, 5=Service Not Provided.

## Winnebago Mental Health Institute Winnebago

| Income Statemen           | nt           | Assets                     |     | Liabilities and Fund Balances    |     |
|---------------------------|--------------|----------------------------|-----|----------------------------------|-----|
| Gross patient revenue     | \$46,575,431 | Cash and cash equivalents  | \$0 | Current liabilities              | \$0 |
| Less deductions           | 2,654,886    | Net Patient receivables    | 0   | Long-term debt                   | 0   |
| Net patient revenue       | 43,920,545   | Other receivables          | 0   | Other liabilities                | 0   |
| Plus other revenue        | 2,086,450    | Land, bldgs and equip: Net | 0   | Subtotal                         | 0   |
| Total revenue             | 46,006,995   | Other assets               | 0   |                                  |     |
| Less expenses             | 45,061,885   |                            |     | Unrestricted fund balance        | 0   |
| Nonoperating gains/losses | -33,101      | Total Assets               | \$0 | Total Liabilities & fund balance | \$0 |
| Net Income                | \$912,009    |                            |     | Restricted fund balances         | \$0 |

FY 2001 vs. 2000 Selected Financial Statistics FY 2001 FY 2000 Ratio Gross Rev as % Total Gross Patient Revenue Medicare [ \$9,874,612] 21.2% 21.0% 1.01 Medical Assistance [ \$10,441,130] 22.4% 18.7% 1.20 Commercial [ \$6,766,247] 14.5% 19.5% 0.75 All other [ \$19,493,442] 41.9% 40.9% 1.02 Deductions as % of Total Gross Patient Revenue Medicare [ \$1,075,804] 2.3% 17.6% 0.13 3.4% 1.30 Medical Assistance [ \$1,579,082] 2.6% 0.0% Commercial \$0] 0.0% Charity care \$0] 0.0% 0.0% All other \$0] 0.0% 0.0% Total deductions [ \$2,654,886] 5.7% 20.2% 0.28 Other Revenue and Net Gains or Losses Other revenue as % of total revenue 4.5% 2.16 2.1% -2.3% 1.55 Net gains/losses as % of net income -3.6% Expenses as % of Total Expenses Salary/fringe benefits [ \$34,763,534] 77.1% 78.6% 0.98 Supplies and services [ \$8,571,886] 19.0% 17.3% 1.10 [ \$1,726,465] 4.1% Capital component 3.8% 0.93 Bad debt [ \$01 0.0% 0.0% Fiscal Statistics Operating margin 2.1% -8.5% Total hospital profit margin 2.0% -8.3% Return on equity Current ratio Long-term debt to equity ratio Days in net patient accounts receivable 0.0 0.0 Average payment period 0.0 0.0 Equity financing 2.1 Times interest earned -2.7 Total asset turnover Average age of plant: years 0.0 0.0 Increase (decrease) total net patient rev 17.5% -6.6% Output gross rev (% of total gross pt. rev) 0.0% 13.6 0.1% Net Revenue Statistics Inpatient net revenue per discharge \$25,417 \$39,649 0.64 \$349 1.24 Inpatient net revenue per day \$431 Outpatient net rev per visit